CASAHL Fixed-Fee Migration Service

Enterprises need a quick and cost-effective way to carry out migration plans once they've decided to move from legacy systems to the cloud. The CASAHL Fixed-Fee Migration (FFM) service offers just that – an inexpensive and fixed-cost way for enterprises to rapidly migrate high-value content to the cloud. It draws on transition plans constructed with CASAHL's Rationalization Service to migrate simple key content quickly and efficiently, keeping your transition smooth and users happy.

Migrating with FFM lets your enterprise consolidate content from multiple legacy deployments and move it to the cloud without having to worry about surprise expenses or signing a blank check. The FFM service uses a unique set of automation techniques (developed over two decades of migration experience) to move simple legacy content to the cloud. Setting and carrying out migration tasks automatically allows CASAHL to make precise estimates about the duration and cost of the migration and dramatically eases the burden on IT staff, freeing them up to deal with more complex applications and content types.

As part of CASAHL's suite of DART services (illustrated below with Office 365), it works with a wide variety of legacy systems, including legacy SharePoint, BM Notes/Domino, Google Drive and Sites, Confluence, files shares including Box and Dropbox, Exchange public folders, and file share deployments.

How Does It Work?

The Fixed-Fee Migration service draws on migration plans and input generated by the Rationalization Service to prepare migration tasks. Once remediation has been completed for each selected legacy system, CASAHL's services team compiles estimates for the migration effort and provides a fixed-fee proposal to the client. Once the proposal is approved, CASAHL's transition engine is used to provision migration tasks, produce before-and-after verification of migration results, and generate reports showing the status and performance of the migration process, along with any exceptions.

This iterative approach, often carried out in conjunction with CASAHL's systems integrator (SI) partners, allows enterprises to quickly migrate highly-used content with simple automated techniques. This lets enterprises builds rapid momentum for new migrations while keeping key content available to users, which in turn increases adoption of new deployments by making the content business users need accessible in the new platform right away.

While CASAHL migrates the first wave of content and applications with FFM, the SI partner and the enterprise's IT staff can concentrate on migrating the remaining and more complex applications and content (which often require manual activities, e.g., to refactor legacy applications and recompose them on Office 365). It's the efficient and inexpensive way to migrate.

The overall FFM engagement model is designed to be minimally disruptive. CASAHL remotely installs the automated crawling and migration tools at the enterprise site (or in the enterprise's Azure cloud, for Google Drive migrations), conducts test migrations, gets approval to proceed, performs the migration, and delivers the final audit reports. All CASAHL migration activities are in full compliance with corporate security policies.

Sources Covered by the FFM Service

The FFM service gives enterprises a way to migrate content from multiple sources into the target system(s) that best fit that content, even when that content comes in a variety of different formats. Some of the types of content the FFM service can work with (see the appendices at the end of the document for more details) includes:

Content Source	Content Qualified for Service
Notes/Domino	Content in standard template apps such as document libraries and discussion lists can be migrated to out-of-the-box cloud solutions including SharePoint or Office 365
QuickPlace/Quickr	Migrate content in standard, non-customized QuickPlace or Quickr can be migrated to out-of-the-box cloud solutions including SharePoint or Office 365
Domino Document Manager	Content in standard, non-customized Dom.Doc content to out-of-the-box SharePoint or Office 365

Content Source	Content Qualified for Service
Legacy SharePoint	Content in standard SharePoint sites and sub-site content can be migrated to out-of-the-box cloud solutions including SharePoint or Office 365 (excluding Web parts, workflows, or custom solutions)
Public Folders	Content in standard Public Folder document libraries can be migrated to out-of-the-box cloud solutions including SharePoint or Office 365
Google Sites and Drives	Content in Google Drives and Sites can be migrated to out-of-the-box cloud solutions including SharePoint or Office 365
Box and Dropbox	Content in standard template apps such as document libraries and discussion lists can be migrated to out-of-the-box cloud solutions including SharePoint or Office 365
Confluence	Content in Confluence pages, page comments, page attachments, and blogs can be migrated to out-of-the-box cloud solutions including SharePoint or Office 365

If your enterprise is interested in learning more about the benefits of Fixed-Fee Migration, please feel free to contact us for more information; if you would like to learn about the earlier steps in the Services suite, or CASAHL's techniques for migrating complex custom apps, see our pages on our Pre-Migration Assessment service, our Rationalization service, or our Application Recomposition service. The Fixed-Fee Migration Service is powered by CASAHL's DART product suite, about which you can read more on our site.

About CASAHL

CASAHL helps enterprises optimize their content/collaboration deployments and move to the cloud, starting with legacy system assessment and continuing all the way through a complete migration. We work with source enterprise systems including Lotus Notes, SharePoint, Office 365, Google Sites, file sharing systems (file servers, Box, Dropbox, and Google Drive), enterprise content management systems, and database systems. CASAHL's product focus includes modernizing and migrating critical content and collaborative applications from legacy systems to the cloud, keeping related resources optimized post-migration, and helping enterprises attain peak value from their new investments.

CASAHL is a proud repeat winner of Microsoft Partner of the Year for migration solutions and has been exclusively focused on content/collaboration optimization products and solutions since 1993. Together with systems integrator partners including Microsoft, Sogeti, Perficient, Avanade, and others, we have migrated the content and apps of over 650 enterprise accounts into SharePoint and Office 365 over the past eight years. To learn more about engaging CASAHL's migration and ongoing optimization solutions, please contact us, and see our blog for perspectives on up-and-coming enterprise collaboration/content topics.

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